NOTICE OF FILING RECEIVER'S REPORT

The Receiver, McKinley, Inc., hereby files this Receiver's Report, dated March 23, 2018, in accordance with the Order Appointing Receiver entered on November 1st, 2016.

Respectfully submitted,

Matthew D. Mason, as Representative for McKinley, Inc. receiver for Packard Square LLC 320 N. Main Street, Suite 200 Ann Arbor, MI 48104 Phone: (734) 274-6300



During the timeframe from February 1, 2018, though February 28, 2018, McKinley, in its capacity as Receiver, performed the following tasks and made the following findings:

- Hopp Electric continued its rough electrical work in the building and continued installation of finishes in the apartments.
- JSC continued work on exterior flashing and continued installation of roof curbs.
- Jermor Plumbing continued its rough plumbing throughout the building, and continued installation of finishes in the apartments.
- Sharon's continued rough HVAC work in apartments and the common areas and continued installation of finishes in the apartments.
- The low voltage communications work continued throughout the building.
- Thermal and sound insulation began in the garage and the first floor common area.
- Schindler continued work on elevator number two and various trades worked on pre-inspection items related to the elevators.
- Fire suppression rough work continued throughout the building including fire service/riser.
- Golich continued installing the storefront windows.
- Jalan completed the drywall in units on the second floor in the North section of the building. Substantial portions of the first floor were hung with drywall in the North section of the building and it continued work in the common area.
- Elite Painting continued work on the fourth floor including the corridors and continued work on the third floor in the North section of the building.
- Jalan continued to install the ceiling grid in the basement.
- GE continued installation of the appliances in the fourth floor units and began installation of the appliances in the third floor units.
- 1-800 4Blinds continued installation of the shades in the fourth floor units.
- Advanced Plumbing continued the installation of the shower doors in the fourth floor units.
- Solar Contract Carpeting completed installation of the flooring in the fourth floor units and began installation of the flooring in the third floor units. American Fence continued installation of the balcony rails throughout the property.



- Starkey Construction continued the installation of the pergola in the pool area.
- Ross & Barr began installation of the carports in the parking lot.
- Overhead Door of Whitmore Lake began the installation of the roll up doors.
- Various trades began rough installations of the common area on the first floor.
- Masonry Developers installed the exterior window sills and planters at the motor court and work associated with elevator number one.
- Standard Wire began the installation of the window grating at the parking garage.
- Starkey, Jalan and Sharons began the installation of the mechanical shafts throughout the property.
- Gate posts at the trash enclosures were installed by American Fence.
- McKinley continues to accommodate multiple requests for property inspections and visitations from the parties.
- McKinley started a punch list of finish items for the fourth floor and began accepting delivery of units during the reporting period. An accurate portrayal of accepted units is depicted below. Temporary Certificate of Occupancy for Phase 1 is scheduled for April 15, 2018. Though outside of this month's reporting, as of March 21, 2018, 27 units have received approval by the City of Ann Arbor Building Department.
- McKinley and O'Brien Construction continued to work with the sign company on a revised sign package to continue with the rebranding of the name of the project to be "The George".
- McKinley had numerous meetings with O'Brien Construction to discuss the various aspects of the project.
- McKinley and O'Brien Construction held various meetings with subcontractors as the project continues to progress.
- McKinley continues to perform detailed, weekly site inspections of the entire project, in addition to its many other walks throughout the property.
- During the reporting period, Receiver researched and identified preeminent multifamily investment sales firms to participate in a potential sales process. After making initial contact with the top brokerage firms, five firms indicated a desire to be included in the Request for Proposal and Valuation ("RFP") process: ARA Newmark, Berkadia, CBRE, HFF, and



Marcus and Millichap. A sixth firm, Cushman and Wakefield, indicated it did not have geographic coverage for the project and declined to participate in the RFP process. Collectively, the firms participating in the RFP process comprise five of the top eight multifamily investments sales firms based on recent market data. Aside from their market dominance, these five firms represent a mix of local, national, and international capabilities.

- A formal RFP request was issued to the five firms on February 2, 2018, along with a confidentiality agreement (attached as Exhibit I).
- Of the five firms identified and who initially were interested in being part of the RFP process, two firms – CBRE (citing the ongoing litigation and parties) and HFF (a perceived conflict due to the Defendant having previously contacted the firm regarding its sourcing of replacement debt or equity) declined to participate in the RFP process upon learning the details of the project.
- Upon receipt of fully-executed confidentiality agreements, each brokerage group was provided with property information. Each brokerage group was directed to include, amongst other things, information regarding the groups' capabilities in the areas most relevant to the sale of The George.
- After the Receiver received the various valuations and proposals, each group was interviewed in-person at the property on February 26, 2018.
- The Receiver reviewed and prepared litigation filings and attended associated court hearings. McKinley continues to field lengthy demands for detailed information from the Defendant. Pursuant to the Order Regarding Discovery Lists, dated February 20, 2018, the Receiver began compiling the information to deliver to the parties.



Construction Schedule

Phase	Level	#Units	Turnover	Total Units	Percent
			Date	Complete	Complete
1	4	9	3/15/2018	9	4%
1*	4,3,& 1	56	4/15/2018	65	26%
2	1&2	32	6/30/2018	93	37%
3	4	49	8/31/2018	142	57%
4	3	49	10/31/2018	191	77%
5	1&2	58	12/17/2018	249	100%

*Phase 1 also includes the delivery of the exterior with the exception of winter-preventing activities including the final asphalt; Georgetown neighborhood work; pool work; exterior courtyard amenities including grill, tables, chairs and lounge seating; caulk cement panels; and landscaping. Phase 1 also includes the delivery of the following main floor amenities: Lounge, E-Office, Leasing Room, 2 Offices, Theater, Meeting Room and Exercise Room.

Marketing Update:

- The George officially went live with the following online marketing sources:
 - o Zillow
 - o Apartments.com
 - Off-Campus Housing
 - Google AdWords

The George team regularly communicates with representatives from the leading online services to ensure our listings are positioned to maximize lead generation.

- Leads this month:
 - o 98 Phone Calls
 - 149 Internet Inquiries



- Began scheduling prospective resident hard hat tours to start the week of March 5th
- Initiated additional branding efforts by connecting with a 3rd party vendor who specializes in brand specific marketing materials such as pens, mugs and tumblers
- Craigslist Postings: 313 ads targeting specific keywords including: luxury, healthy, U of M and campus

Operational Update:

• On-site team has been filled with the hiring of a Community Manager, Senior Sales Associate and Senior Maintenance Technician

Financial Reporting:

- Security Deposits refunded 4 security deposit fees for applications prior to receivership
- Administrative pre-employment screening expenses were incurred for new onsite team members

<u>Exhibit List</u>

Exhibit A – Site Photos

- Exhibit B General Ledger
- Exhibit C Bank Reconciliation
- Exhibit D Status Update on List of Issues and Defects

Exhibit E - 2018 Operating Budget

Exhibit F - The George General Ledger

Exhibit G - The George Statement of Operations

Exhibit H – The George Bank Reconciliation (Operating and Security Deposit Account)

Exhibit I – RFP Process



Exhibit A

Beginning stages of carport installation



Installation of bike storage area in garage





Installed gate posts at trash enclosures



Grid for ceiling in drive thru areas





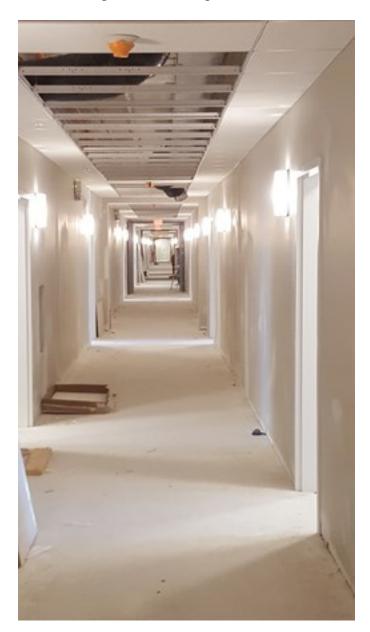
Progress in the Lounge







Installation of lights and ceiling tiles in 4th floor corridor



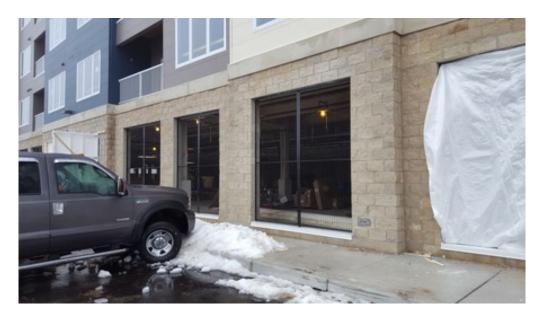


Installation of the entry doors





Installed grates for the garage openings



Additional work on the motor court planters and window sills





Common area bathrooms prepped for tile





Progress of the Theater





Continued installation of exterior siding and retail glass





Examples of Accepted Fourth Floor Units



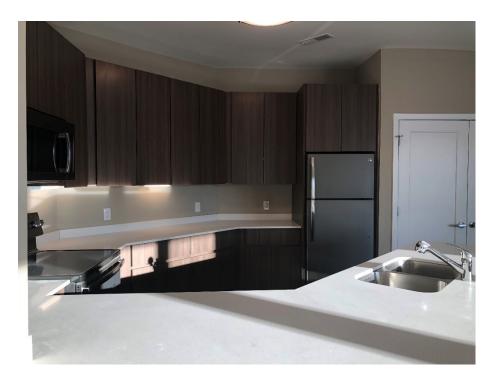


















Database: ENTITY:		MCKINLEY 211920						General Ledger McKinlev Associates			Page:	1
BCV GENIEDG								Packard Square			Time:	08:29 PM
Cash								02/18 - 02/18				
								EXHIBIT &				
Account Entity	Period	Entry Date	Src R	Src Reference	Site	Job Code	Dept	Description		Debit	Credit	Balance
1101-000		Cast	Cash - Operating	rating				Balance Forward				2,095,914.60
211920	02/18	2/1/2018	AP	683088	Å			A/P Cash Disbursed for checks		ا	1,505,730.79	590,183.81
211920	02/18	2/6/2018	AP	684167	Å			A/P cash Disbursed for checks		-	143,911.47	446,272.34
211920 211920	02/18	2/6/2018	MM	043968	몇 g			Owner To I to Owner Contribution	Û.	5,164.66		451,437.00
211920	02/18	2/21/2018			겉오			Owner Distribution A/P Cash Disbursed for checks			11,600.00 16,989.00	439,837.00 422,848.00
211920	02/18	2/23/2018	AP	688980	Å			10177-10178 A/P Cash Disbursed for checks 10179-10184			88,209.89	334,638.11
211920 211920	02/18 02/18	2/27/2018 2/28/2018	MM	042713 042780	д д			Reimburse 10/17 CSF - Incorrect Amount 2/28/18 Funding	10, 1,623,	10,239.93 1,623,244.24	·	344,878.04 1,968,122.28
									Subtotal: 1,638,	648.83 1,	1,638,648.83 1,766,441.15	-127,792.32
							Ĩ	** Account Totals	1,638,648.83		1,766,441.15	1,968,122.28
1215-000		Inter	sdmos	Intercompany Accounts Receivabl	unts R	eceivablı		Balance Forward				0.00
211920 211920 211920 211920 211920 211920 211920 211920	02/18 02/18 02/18 02/18 02/18 02/18 02/18	2/1/2018 2/1/2018 2/6/2018 2/6/2018 2/21/2018 2/21/2018 2/23/2018 2/23/2018	AP A	683087 683088 684166 684167 688647 688648 688648 688979 688980	로			Cash Intercompany Entry for 211920 Cash Intercompany Entry for 211920	1,505, 143, 16,	1,505,730.79 143,911.47 16,989.00 88.209.89	1,505,730.79	-1,505,730.79 0.00 -143,911.47 0.00 -16,989.00 -88,209.89 0.00
									Subtotal: 1,754,	841.15 1,	1,754,841.15 1,754,841.15	0.00
							#	** Account Totals	1,754,841.15		1,754,841.15	0.00
1508-000		Con	structi	Construction Supervision Fee	vision	Fee		Balance Forward				97,393.32
211920	02/18	2/23/2018		688979	Å			MCKIINC - 10/17 CSF 10312017/211920 - 10/17 Const Supervision Fee	10,	10,239.93		107,633.25
211920	02/18	2/23/2018	AP	688979	Å			MCKIINC - 11/17 CSF 11302017/211920 - Construction Supervision 11/17	25,	25,292.20		132,925.45

Database: ENTITY:		MCKINLEY 211920						General Ledger McKinley Associates		Page: Date:	
RCV_GENLEDG Cash	NLEDG							Packard Square 02/18 - 02/18		Time:	le: 08:29 PM
Account Entity	Period	Entry Date	Src R	Src Reference	Site d	Job Code	Dept	Description	Debit	Credit	Balance
1508-000 - C	onstruc	- 	vision	Fee (Con	tinuec	(F					
211920	02/18	2/2//2018		MM 042713	ğ			Reimburse 10/17 CSF - Incorrect Amount	Cubbeddi. 25 E23 43	10,239.93	122,685.52
							¥ ¥	** Account Totals	35,532.13	10,239.93	25,292.20 122,685.52
1590-000		Cons	itructi	Construction in Progress	gress			Balance Forward			11,244,553.26
211920	02/18	2/1/2018	AP	683087	ЧŎ			OBRICON - Construction in Progress -	1,505,130.79		12,749,684.05
211920	02/18	2/6/2018	AP	684166	Å			O'Brien Payment #8 Pay App 8 - Pay App 8 MOOUSA - Balance on Invoice	2,960.10		12,752,644.15
211920	02/18	2/6/2018	AP	684166	Å			SPI3008141 - MOOUSA - Balance on invoice	2,175.10		12,754,819.25
211920	02/18	2/6/2018	AP	684166	Ч			SPI3008147 - PELINT - Fitness equiptment	3,299.78		12,758,119.03
211920	02/18	2/6/2018	AP	684166	Ч			VIECRM - 50% down for surveillance	30,287.87		12,788,406.90
211920	02/18	2/6/2018	AP	684166	兑			180101282201 - WOLNET - Wireless access point install project 12063 -	3,500.00		12,791,906.90
211920	02/18	2/6/2018	AP	684166	Å			WOLNET - Pre Work deposit common area audio install project 12064	10,000.00		12,801,906.90
211920	02/18	2/6/2018	AP	684166	д			WOLNET - Pre work deposit toward Intercom install project 12006	5,000.00		12,806,906.90
211920	02/18	2/6/2018	AP	684166	Й			FITNTHI - Equipment for fitness center 7017-	160.49		12,807,067.39
211920	02/18	2/6/2018	AP	684166	Ч			JOHTAG - site visits,proj mgmt and supplemental activities 17.14.10 -	14,750.55		12,821,817.94
211920	02/18	2/23/2018	AP	688979	Å			AATR621 - Inspection escrow due 01849000021	8,556.60		12,830,374.54
211920	02/18	2/23/2018	AP	688979	ę			AATR621-0-1 AATR621-0-1 01849000022 - 01849000022	8,929.00		12,839,303.54
211920	02/18	2/23/2018	AP	688979	Å			5	14,409.00		12,853,712.54

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RCV_GENLEDG Cash				MCKINIey Associates Packard Suuare			Date: Timo:	e: 3/2/2018
				racharu oquare 02/18 - 07/18				
Account Entity Period	Entry Date	Src Reference	Site Job Id Code	Dept Description		Debit	Credit	Balance
1590-000 - Construction in Progress (Continued)	ion in Prog	ress (Continue	(p;					
				- 10				
					Subtotal:	1,609,159.28	0.00	1,609,159.28
				** Account Totals	1,609	1,609,159.28	0.00	12,853,712.54
3105-000	Owne	Owner Contribution (Current Year)	(Current Year)	Balance Forward				-1,779,575.31
211920 02/18 211920 02/18	2/6/2018 2/28/2018	MM 043968 MM 042780	Å Å	Owner Contribution 2/28/18 Funding		÷	5,164.66 1,623,244.24	-1,784,739.97 -3,407,984.21
					Subtotal:	0.00 1,	0.00 1,628,408.90	-1,628,408.90
				** Account Totals		0.00 1,	1,628,408.90	-3,407,984.21
3110-000	Owne	Owner Distribution (Current Year)	Current Year)	Balance Forward				0.00
211920 02/18	2/12/2018	MM 043969	Å	Owner Distribution		11,600.00		11,600.00
					Subtotal:	11,600.00	0.00	11,600.00
				** Account Totals	11	11,600.00	0.00	11,600.00
3165-000	Retair	Retained Earnings		Balance Forward				-11,685,219.82
5030-000	Adver	Advertising		Balance Forward				0.00
211920 02/18	2/6/2018	AP 684166	Å	۔ ۲		1,400.00		1,400.00
211920 02/18	2/6/2018	AP 684166	А	3032 - SIGNBYT - Signs 21-46022 -		65.24		1,465.24
211920 02/18	2/6/2018	AP 684166	Å	PER3-D - Advertising 1 year 1198 -		219.00		1,684.24
					Subtotal:	1,684.24	0.0	1,684.24
				** Account Totals	F	1,684.24	0.00	1,684.24

	MCKINLEY						General Ledger			Page:	4
ENTITY:	211920						McKinley Associates			Date:	3/2/2018
RCV_GENLEDG Cash	DG						rackara Square D2/48 - D2/48			lime:	08:29 PM
Account Entity Pe	Entry Period Date		Src Reference	Site	e Job d Code	Dept	Description		Debit	Credit	Balance
5200-000	ш	Payroll					Balance Forward				0.00
211920 02	02/18 2/23/2018		AP 688979	Ч	a		MCKIINC - 11/1/17 - 11/30/17 CPM11302017JV - 14-507-5210.300 - J.VanVolkin		11,000.00		11,000.00
								Subtotal:	11,000.00	0.0	11,000.00
						Ă #	** Account Totals	11,0	11,000.00	0.00	11,000.00
5305-000	-	Legal					Balance Forward				20,913.95
211920 02	02/18 2/6/2018		AP 684166	Н	a		GET& - Professional services through 12/27/17 226		17,061.53		37,975.48
211920 02	02/18 2/6/2018		AP 684166	Å	a		טאט DICKIWRTR - Legal fees through Dec 2017 ניסאניני - דבי הבטימג-מממינ		38,855.94		76,831.42
211920 02	02/18 2/21/2018		AP 688647	Å	ď				1,440.00		78,271.42
211920 02	02/18 2/21/2018		AP 688647	Å	a		Loan Docs. 2027306 - Matter #150929.171783 WARNNOR - Legal Services - Packard Sq throuch 1/31/17		1,972.00		80,243.42
211920 02	02/18 2/21/2018		AP 688647	Ч	a		2032418		313.50		80,556.92
211920 02	02/18 2/21/2018		AP 688647	Η̈́	a		JR - Throu		8,151.00		88,707.92
211920 02	02/18 2/21/2018		AP 688647	Å	a		ZU/5311 - 150929.171/96 FINK - Legal services rendered 107453		5,112.50		93,820.42
211920 02	02/18 2/23/2018		AP 688979	Å	a		SIDAUS1 - professional legal services SIDAUS1 - professional legal services through 12/31/17 38001016 - 32503-21450		2,280.72		96,101.14
								Subtotal:	75,187.19	0.0	75,187.19
						** A	** Account Totals	75,1	75,187.19	0.00	96,101.14
5325-000	0	Consultation	ation				Balance Forward				0.00
211920 02	02/18 2/6/2018		AP 684166	Н	G		HOUASS - consultation 01/18 project oversight		6,396.37		6,396.37

Database: ENTITY;	1	MCKINLEY 211920						General Ledger McKinley Associates Packard Square			Page: Date: Timo:	5 3/2/2018 00.00 PM
RCV_GENLEDG Cash	LEDG							02/18 - 02/18				W-1 67:80
Account Entity	Period	Entry Date	Src Reference	erence	Site Job Id Cod	Job Code	Dept	t Description		Debit	Credit	Balance
5325-000 - Consultation (Continued)	onsultat	tion (Conti	nued)									
								11392				
									Subtotal:	6,396.37	0.00	6,396.37
							*	** Account Totals		6,396.37	0.00	6,396.37
5775-000		Signs	ſ					Balance Forward				0.00
211920 (02/18	2/1/2018	AP 6	683087	Å			CITYANN - sign variance application 013018211920 - sign application		600.00		600.00
									Subtotal:	600.00	0.00	600.00
							*	** Account Totals		600.00	0.00	600.00
5950-000		Insurance	ance					Balance Forward				0.00
6100-000		Mana	igement	Management Fees-McKinley	cKInle	Ň		Balance Forward				0.00
6200-000		Payroll	lic					Balance Forward				6,020.00
6372-000		Storage	ĝe					Balance Forward				0.00
6500-000		Electricity	ricity					Balance Forward				0.00
211920 (02/18	2/23/2018	AP	688979	Ч			DETR1 - Temporary commericaal electric service		794.89		794.89
211920 (02/18	2/23/2018	AP	688979	ĞH			010517/0015 - 7592 082 0001 5 DETR1 - Electric 2502 Packard 12/004/6-01/05/17		2,454.39		3,249.28
211920 0	02/18	2/23/2018	AP	688979	Å			010518/0023 - 7592 082 0002 3 DETR1 - TemporaryCommercial electric service 011718/0049 - 7592 082 0004 9		3,923.16		7,172.44
									Subtotal:	7,172.44	0.00	7,172.44
							*	** Account Totals		7,172.44	0.00	7,172.44

Database: ENTITY:	MCKINL 211920	MCKINLEY 211920					General Ledger			Page:	9
RCV GENLEDG	EDG	3					mckunley Associates Packard Square			Date: Time:	3/2/2018 08:29 PM
Cash							02/18 - 02/18				
Account Entity F	Period	Entry Date	Src Reference	d Site	Job Code	Dept	Description		Debit	Credit	Balance
6520-000		Water	Water & Sewer				Balance Forward				0.00
6615-000		Guarc	Guard Service Contract	ract			Balance Forward				0.00
211920 0	02/18	2/6/2018	AP 684166	Å			PRUDSEC - Security 12/8/17-12/14/17	2,74	2,745.25		2,745.25
211920 0	02/18	2/6/2018	AP 684166	Å			PRUDSEC - Security 12/15/17-12/21/17	2,30	2,307.25		5,052.50
211920 0	02/18	2/6/2018	AP 684166	Ч				2,72	2,727.00		7,779.50
								Subtotal: 7,77	7,779.50	0.00	7,779.50
						Ă #	** Account Totals	7,779.50		0.00	7,779.50
6702-000		Maint	Maintenance Services	es			Balance Forward				0.00
211920 0	02/18	2/23/2018	2/23/2018 AP 688979	Å			MCKIINC - 11/25/2017-12/8/2017 WO12082017-21192 - Dept 300 Maint Labor	33	330.00		330.00
								Subtotal: 33	330.00	0.00	330.00
						** A	** Account Totals	330.00		0.00	330.00
6775-000		Signs					Balance Forward				0.00
6905-000		Real E	Real Estate Taxes				Balance Forward				0.00
6905-050		Real E	Real Estate Taxes - Other	Other			Balance Forward				0.00
6950-000		Insurance	ance				Balance Forward				0.00
					*	** Grand Totals	Totals	5,159,931.13	5,159,931.13	31.13	

Priv	/ate Bank - (GL Accou Perio	rd Square Operating Acc nt # 1101.000 d Ending 8/2018		
		HIBITC		
Entity 211920		920op		
Ending balance from bank statement Add deposits in transit:		Deposit Date	Amount	\$1,982,691.77
Total deposits in transit				\$0.00
Subtract outstanding checks:		Check Number See list	Amount \$14,569.49	(14,569.49)
Adjusted bank balance	2/28/2018			\$1,968,122.28
Balance per Property G/L <u>Adjustments</u>				\$1,968,122.28
Adjusted Ending Balance per G/L Difference (Research any differences)	2/28/2018			\$1,968,122.28
	· · · · · · · · · · · · · · · · · · ·		Prepared by: Date:	M Mihora 3/2/2018



MEMBER FDIC EQUAL HOUSING

120 South LaSalle Street, Chicago, IL 60603 ADDRESS SERVICE REQUESTED

> MCKINLEY INC. **RECEIVER FOR PACKARD SQUARE LLC** CONSTRUCTION ACCOUNT 320 N MAIN ST SUITE 200 ANN ARBOR MI 48104-1127

Last Statement: January 31, 2018 Statement Ending: February 28, 2018 Total Days in Statement Period: 28

Page 1 of 6

Customer Service Information



For Personal Assistance, Call: 248-566-4793 STEVE ANDERSON



Visit Us Online: www.cibc.com/US



Written Inquiries:

CIBC Bank USA 34901 Woodward Avenue, Suite 200 Birmingham, MI 48009

Account Number: 0002417847

* Skip in check sequence

BUSINESS CHECKING

Balance Summary

· · · · · · · · · · · · · · · · · · ·			
Beginning Balance as of 01/31/18	\$ 2,095,914.60		
+ Deposits and Credits (3)	1,638,648.83		
- Withdrawals and Debits (22)	1,751,871.66		
Ending Balance as of 02/28/18	\$ 1,982,691.77		
Average Balance	\$ 555,975.98		
Low Balance	\$ 361,728.25		
Enclosures	21		

Checks Posted

Number Date Amount Number Date Amount 1016 02/01 1.505.130.79 10174 02/21 65.24 10162* 02/02 600.00 10175 02/15 30.287.87 10164* 02/13 38,855.94 10176 02/08 18,500.00 10166* 02/21 17,061.53 10177 02/23 5,112.50 10167 02/23 6,396.37 10178 02/27 11,876.50 10168 02/13 14,750.55 10179 02/27 17,485.60 10169 02/16 1,400.00 10181* 02/26 7,172.44 10170 02/12 5.135.20 10182 02/23 36,622.20 10171 02/23 3,299.78 10183 02/28 2,280.72 10172 02/16 219.00 10184 02/23 10,239.93 10173 02/09 7,779.50 Item Count 21 Subtotal \$1,740,271.66

Debits

Date	Description
02/12	Term-outgoing Wt/Dom
	BNF PACKARD SQUARELLC SECURITY DEPOSIT OBI MCKINLEY I
	NC RECEIVER FOR PACKARD SQUARE LLC

Subtractions 11,600.00

Thank you for banking with CIBC

To keep your financial records in good order, it is important to balance each of your checking accounts as soon as you Keeping receive a statement. We suggest you use this easy balancing method to detect errors early so they can be resolved as soon Good as possible in accordance with the Account Agreement. Records If you find an error, immediately call or write us at the phone number and address on this statement.

ENDING BALANCE

	CHI NOT CHA	ECKS OU RGED TO	ITSTANDING D YOUR ACCOUI	NT	
Check No.	Amount		Check No.	Amount	
· · · · · · · · · · · · · · · · · · ·	,				
TOTU					
TOTAL	\$		TOTAL	\$	

THIS FORM WILL HELP YOU BALANCE YOUR CHECKBOOK

\$_ Shown on this statement ADD (+) Deposits and other credits made but not shown on this statement TOTAL SUBTRACT (-) Total of checks outstanding BALANCE Current Checkbook Balance ADD (+) Interest earned from this statement SUBTRACT (-) Miscellaneous charges from this statement

NEW CHECKBOOK BALANCE Should agree with BALANCE line

DEPOSIT ACCOUNT INFORMATION

IN CASE OF ERRORS OR QUESTIONS ABOUT YOUR ELECTRONIC TRANSFERS (FOR CONSUMER ACCOUNTS ONLY)

Please call or write us at the phone number or address on this statement as soon as you can if you think your statement or receipt is wrong or if you need more information about a transfer on the statement or receipt. We must hear from you no later than sixty (60) days after we sent the FIRST statement on which the problem or error appeared.

Provide your name and account number. 1.

By Phone:

877 448-6500

877 825-5554

Client Support Center

CIBC Telephone Banking (24 Hours)

- Describe the error or transfer you are unsure about and explain, as clearly as you can, why you believe it is an error or why you need more 2. information.
- Tell us the dollar amount of the suspected error. 3

We will investigate your complaint and will correct any error promptly. If we take more than ten (10) business days to do this, we will re-credit your account for the amount you think is in error, so that you have use of the money during the time it takes to complete our investigation.

To Report Lost or Stolen ATM / Debit Cards, Please Call The Emergency Help Desk (24 Hours) 800 236-2442



GENERAL CONTACT INFORMATION

CIBC NetBanking Help Desk (24 Hours) 877 327-7375 CIBC Business NetBanking Help Desk Monday – Friday: 7:00 am – 8:00 pm CST 800 733-9970

By Email: cibcusadmin@cibc.com

By Mail: **Client Support Center** CIBC Bank USA 120 South LaSalle Street Chicago, IL 60603



BUSINESS CHECKING (continued)

Account Number: 0002417847

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Additions 5,164.66 10,239.93 1,623,244.24

Credits

Date	Description
02/06	Remote Deposit
02/27	Remote Deposit
02/28	Incoming Wire-dom
	ORG CAN IV PACKARD SQUARE LLC OBI DRAW #16

Daily Balances

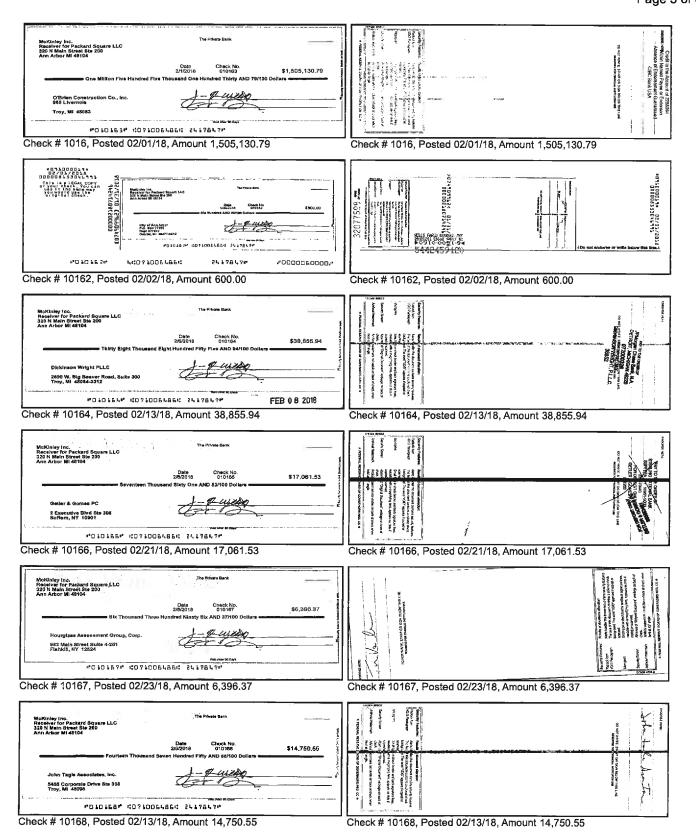
Date	Amount	Date	Amount	Date	Amount
01/31	2,095,914.60	02/09	569,068.97	02/21	449,693.64
02/01	590,783.81	02/12	552,333.77	02/23	388,022.86
02/02	590,183.81	02/13	498,727.28	02/26	380,850.42
02/06	595,348.47	02/15	468,439.41	02/27	361,728.25
02/08	576,848.47	02/16	466,820.41	02/28	1,982,691.77

Overdraft/Return Item Summary

Description	Total for this Period	Total Year to Date
Total Overdraft Fees	\$0.00	\$0.00
Total Returned Items	\$0.00	\$0.00

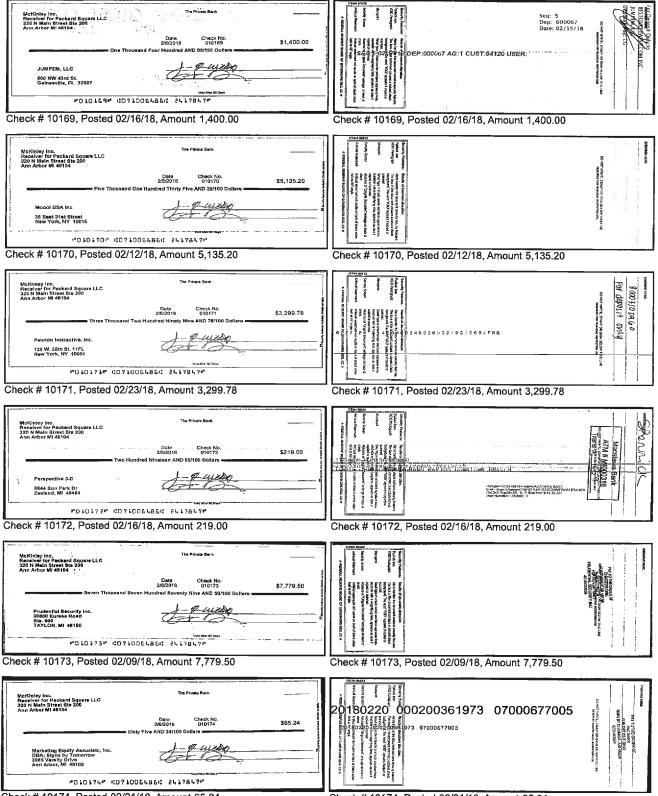


MCKINLEY INC. February 28, 2018 Page 3 of 6





MCKINLEY INC. February 28, 2018 Page 4 of 6

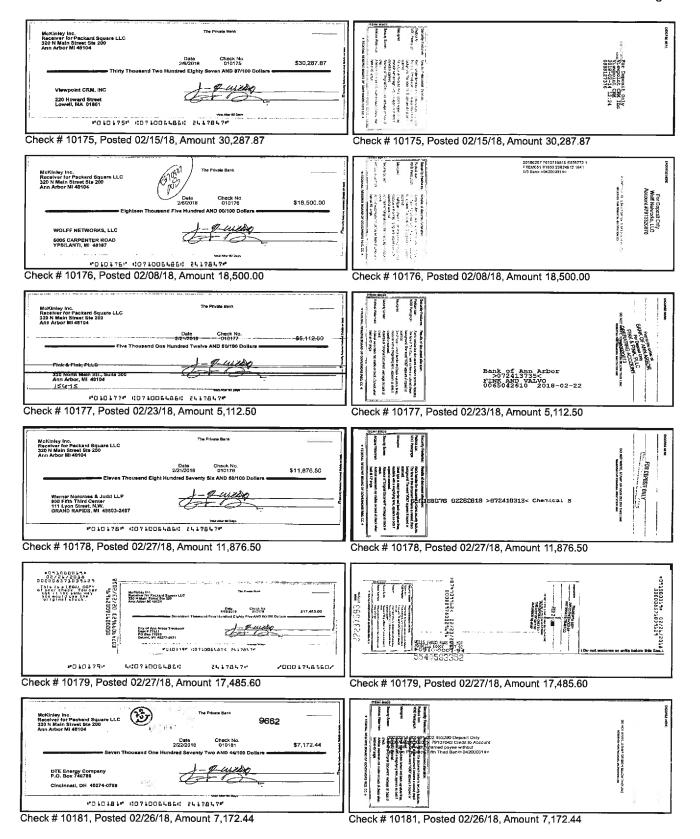


Check # 10174, Posted 02/21/18, Amount 65.24

Check # 10174, Posted 02/21/18, Amount 65.24

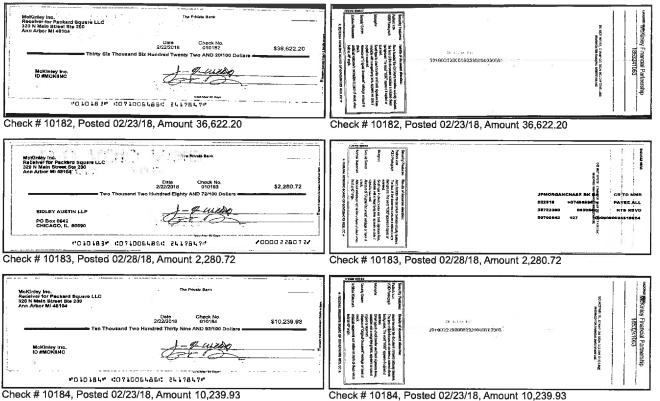


MCKINLEY INC. February 28, 2018 Page 5 of 6





MCKINLEY INC. February 28, 2018 Page 6 of 6



Check # 10184, Posted 02/23/18, Amount 10,239.93

Database:	MCKINLEY		Outstanding Check Listing McKinley Associates Statement Ending 2/28/2018 Bank Account 920op The Private Bank		Page: Date: Time:	1 3/2/2018 04:01 PM
Check #	Check Date	Vendor Number	Vendor Name	Amount		
10165	2/6/2018	FITNTHI	Push, Pedal, Pull, Inc.	160.49		
10180	2/22/2018	CITYANN	City of Ann Arbor	14,409.00		
			Outstanding Check Total:	14,569.49		

Exhibit D

Packard Square - List of Issues and Defects Encountered to Date

- There were OSHA safety issues throughout the property upon takeover (11/1/2016). – [Update] Installed guard rails throughout the property. Installed fire extinguishers throughout the property.
- 2. There was a lack of waterproofing throughout the property. [Update] Added coping where is was missing in large portions of the building.
- 3. The entire site was a mess; a massive cleanup of debris was required using multiple 40 yard roll off dumpsters. [Update] Crews went through the site and picked up debris. Overall, eight, thirty cubic yard roll off dumpsters of rubbish were removed.
- No expansion joints were installed in the siding. The siding manufacturer explicitly said that expansion joints are necessary for this project. In addition, the building is not yet even loaded with the additional materials for the next phases of construction, which will cause building settling. – [Update] Construction Ahead is back on site making necessary repairs.
- 5. There were multiple improper sequencing and delivery issues throughout the project. [Update] The materials that were delivered prematurely were organized and store in better conditions. All sensitive materials are now being stored in the garage.
- 6. The site was not positioned to be able to do work during the winter. [Update] The site was winterized, including installing the drive lane.
- 7. There was no concrete slab in the lower level parking garage. [Update] The concrete slab was poured.
- 8. Window limiters were not installed. These are required to meet code. [Update] The window limiters have been identified and will be installed in proper sequence.
- Many building materials were delivered and/or ordered out of sequence (screens, doors, cabinets, countertops, sinks, etc.), causing additional storage and labor costs. – [Update] This continues to be true. On site materials have been organized so they may be used in the most productive manner.
- 10. Unorganized finished materials were strewn throughout the site. [Update] To the extent possible, on site materials have been more properly staged so they may be used in the most productive manner.
- 11. The courtyard was prematurely built in/enclosed out of sequence before all major work was completed. As a result, larger machines are not able to access the courtyard in order to complete major necessary work. Additional shoring was required in order to bring in smaller machinery. [Update] Shoring was installed which allowed small machinery to access the courtyard. The shoring will remain in place until all major construction is completed within the courtyard.

- 12. Drainage was not installed in the courtyard, further exasperating the difficulty of working in the confined area. –[Update] Drainage was installed in the courtyard.
- 13. Roof coping was not installed throughout the property, resulting in water penetration. [Update] Roof coping was installed to the extent possible throughout the site. The balance of the parapet has been weatherized.
- 14. There was improper flashing behind the wall system, at the wall and roof intersection, allowing for water penetration. [Update] Fiber cement siding was removed at these locations in order to install proper flashing at wall and roof intersections.
- 15. The footings were initially poured at an insufficient depth. This resulted in the building shifting and the need for helical pier installation. It was noted that one of the helical piers was not installed. The building's prior shifting has necessitated the ongoing monitoring of the building and additional testing. [Update] Structural monitoring was completed and the missing helical pier was installed.
- 16. The wrong mastic was used in an attempt to fix the sloping flooring above the retail wings. By 11/1/2016, this material was already crumbling. [Update] This repair will be made in proper sequence when the lightweight concrete topping slap is poured.
- 17. The area where the vapor barrier system was installed was left exposed to the elements. [Update] The vapor barrier system was repaired under the supervision of AKT Peerless, including the installation of the concrete subgrade (compacted and tested by 3rd party engineers) and the concrete slab was installed, also under the supervision of AKT Peerless.
- 18. There were a few areas where the existing fencing was compromised so more substantial fencing was ordered to properly secure the site. The entire site was not secure. [Update] Fencing remains secure throughout the site.
- 19. No temporary doors were installed for winter. [Update] Temporary doors were installed throughout the site.
- 20. Fire dampers were not installed nor included in the building plans. [Update] Fire dampers were ordered and the installation is in progress.
- 21. There are large shafts in each unit that still need to be fire rated. However, many of these shafts have been dry walled around out of sequence, thus preventing access in order to complete necessary fire rating. [Update] The disassembly that is required is currently in progress by the carpenters as well as the completion of the drywall as scheduled. This work is being completed under close municipal supervision.
- 22. Cabinets and countertops were fabricated without first measuring the actual framing in each unit. There are concerns about the cabinets fitting properly. [Update] Walls were re-framed/relocated, re-installed as required to accommodate cabinet and counter per drawings. Counters are onsite.
- 23. The plumbing for toilets were located with vent stacks directly under trusses. The truss systems are therefore interrupting the vertical flow of plumbing stacks.

[Update] Modifications are underway. Any truss modifications are being reviewed and approved by a professional engineer.

- 24. There is missing truss bracing and tie downs. Additional work was completed out of sequence so now there isn't easy access to add them which now requires additional work after the fact. [Update] All of the trusses have been braced and framing hardware installed in the North wing. The remaining areas will be addressed due time.
- 25. There are materials on site that do not match the site drawings and specifications, such as the shower pans. [Update] In order to be as efficient as possible, we are working with the materials on site which will be installed to manufacturer's specifications under the supervision of a professional architect.
- 26. There was a general lack of municipal inspections which necessitated starting over from the beginning with the city inspection process. [Update] We've met with the city multiple times and restarted the inspection process.
- 27. On the first day as Receiver, McKinley met with one of the building inspectors who said it had been months since he had been on site. [Update] We've met with the city multiple times and restarted the inspection process.
- 28. Fire services were installed but not inspected by the city. [Update] We've discussed the fire services with the city.
- 29. Domestic water and fire service lines were routed into areas that were not conditioned. [Update] We are working with both the city and a professional architect on the design of the water and fire services line entrance.
- 30. Modifications were necessary to the sanitary system in order to maintain ceiling height. [Update] The sanitary system in the garage area has been installed to achieve the highest ceiling height possible.
- 31. Improper gaskets were installed in the water service lines and need to be replaced. [Update] We've discussed the solution with the city and this modification will be made in due course.
- 32. No accommodations were considered for ventilation for future restaurant/commercial uses in the retail wings. [Update] We are working with a professional architect and engineer on a solution.
- 33. No elevator sump crocks or sump pumps were installed in the elevator pits. Further, these were removed from the site plans. [Update] Elevator sump crocks were installed and sump pumps will be installed at appropriate time.
- 34. The swimming pool does not have the necessary tank that dilutes the chlorine before it goes into the main sewer lines as part of the draining process. [Update] We've made accommodations for the addition of the necessary equipment.
- 35. There are vertical cracks in the concrete walls in the lower level parking garage with water infiltration via the courtyard. [Update] We had the cracks inspected by an engineer. In addition, courtyard drainage was installed which alleviated the issue.

- 36. The roof was hastily and poorly installed with debris such as nails left underneath the membrane. [Update] The roof contractor is back on site making necessary repairs and maintain the manufacturer's warranty.
- 37. The majority of the plumbing in the lower level parking garage was crushed and needed to be replaced. [Update] All of the plumbing repairs were completed.
- 38. There are electrical feeders that cross through rated fire assemblies throughout the building. [Update] We are working with a professional architect and the city on the correction.
- 39. The RC channel was installed upside down throughout the building. [Update] We are working with the city on the issue.
- 40. Additional fire suppression is required in the stairwells and was red tagged by the inspector. [Update] The fire suppression subcontractor is back on site making all necessary repairs.
- 41. The building envelope is not complete. For instance, the paneling in the inner courtyard and balconies are not complete. [Update] The respective trades are back on site working to complete the building envelope.
- 42. There are numerous electrical issues throughout the building. An example of the issues encountered in one room are further listed in Exhibit E.
- 43. Foundation stem wall was mis-located and resulted in a 1.5" brick deviation, resulting in no brick ledge. [Update] A masonry material is planned for installation to correct the deficiently.
- 44. Garage door openings were framed three feet too narrow. [Update] Garage masonry openings are being enlarged to comply with revisions to plan.
- 45. The framing on the inner courtyard balconies is misaligned. It is believed to be an aesthetic issue and is being investigated further.
- 46. There is a framing issue in the front motorcade designed overhang causing misalignment of two symmetrical elements (the designed overhang and the columns) on the exterior of the front retail wings. [Update] The existing framing was modified to address the aesthetic challenge.
- 47. Multiple conflicts exist on the design of the HVAC servicing the corridors. Specifically, on the third and fourth floor corridors inadequate accommodations were made for both the sizing and coordination of the HVAC equipment and ductwork. [Update] An additional HVAC unit has been added at the end of each hallway which will eliminate the equipment sizing issue and the coordination of the installation of the ductwork.
- 48. There are conflicts with the ductwork routing, as designed, and the existing door opening sizes and a lack of required soffits shown on the plans for accommodation of HVAC in the first floor common areas. The structural and architectural drawings conflict with the HVAC mechanical drawings. [Update] The project's architect is currently working on designs that will provide adequate heating and cooling within these areas. The proposed revisions will be reviewed and submitted to the city for approval.

- 49. Per municipal inspectors, there is an inadequate amount of ADA compliant units and parking spaces. [Update] Revisions were sent to the city which will add the required amount of ADA compliant units and parking spaces.
- 50. The two hour firewall was not constructed in accordance with the approved Underwriters Laboratory assembly. [Update] At an additional cost an engineering judgement from the gypsum supplier was received and an alternate drywall type was installed to satisfy these requirements.
- 51. The pre-purchased bathroom countertops were not fabricated to receive the approved faucets in the units. [Update] A different faucet different from the initial scope was selected to resolve the issue.
- 52. As a result of the building shifting, substantial gaps were left under certain framed wood interior walls at the third floor. [Update] OCC worked with the engineer to obtain a report for those portion of the bearing walls that were not in contact with the structural composite deck. The original attempt to repair was removed and a plan was put in place to properly repair.
- 53. The peepholes that were onsite at the time of appointment for the units are too long and too large for the related doors that are onsite. [Update] New peepholes will be ordered to fit the existing doors.
- 54. There were inconsistencies between the electrical and architectural drawings regarding location of the building mounted exterior lights in the motor court and north, west and south side of the residential building. The mounting heights were not located in any of the drawings for these locations. Additionally, the two pedestrian entrances on the west side of the building had an excessive amount of light fixtures indicated on the drawings. [Update] We worked with the architect, electrical subcontractor, OCC and lighting representative to determine the best locations for the fixtures and made the determination that unnecessary fixtures could be eliminated on the west side of the building.
- 55. Consideration was not made for the required building mechanicals which were to be placed above the garage ceiling grid resulting in the approved fire suppression system interfering with required ADA van accessible clearances in the garage. [Update] OCC worked with the architect and fire suppression company to design the garage so a portion of the fire suppression system was converted to a wet system to allow for a portion of the garage ceiling to be raised so it could be ADA van accessible.
- 56. Consideration was not made for the common area exhaust ducts to travel from the first floor to the roof in multiple building locations. [Update] OCC worked with the architect and mechanical engineer to design two hour fire rate shaft enclosures to accommodate the ducting.
- 57. The approved mechanical drawings did not make accommodation for venting of the common area kitchen appliances. [Update] McKinley and OCC worked with the architect and mechanical engineer to choose an appropriate island hood vent and complete the necessary design changes to accommodate and submit to the city.

- 58. The mechanical closets within the apartment units were not plenum rated as required by code for final inspection. [Update] OCC worked with mechanical engineer and the Ann Arbor building department and resolved to have the mechanical components modified to accommodate the required plenum rating.
- 59. The initial buttons ordered with the elevator do not match the building unit addressing. [Update] OCC corrected this with Schindler so the three elevators will match the unit addresses.
- 60. Elevator three was purchased incorrectly as the elevator was manufactured mirrored to the installed elevator three shaft. [Update] OCC is working with Masonry Developers to have the shaft corrected to fit the elevator.
- 61. The expired approved sign permit for the monument sign was no longer approved by the city per the code. [Update] McKinley has applied for a setback and height variance with the City of Ann Arbor Zoning Board of Appeals. This was approved by the City of Ann Arbor on February 28, 2018.
- 62. The approved carport foundations were in direct conflict with buried underground primary electric service cables. [Update] McKinley and OCC worked with Ross and Barr to modify the carport foundation and columns to avoid this conflict.
- 63. The sill plates below the storefronts in the retail area were not anchored per the approved structural drawings. [Update] McKinley, JTAI and OCC are working to have the attachment detail updated and get the work completed.
- 64. Architectural accommodations were not made for the requirements of the approved elevator shop drawings. [Update] JTAI and OCC worked together to ensure that the building met the approved elevator requirements and code.
- 65. The door strikes ordered for the residential doors did not fit the doors that were onsite at the time of takeover. [Update] McKinley worked with Assa Abloy to have the strikes modified so they could accommodate the existing resident doors.

*We continue to discover new issues each week so this list is not exhaustive.

Property:

The George

Total Units: 249

				2018 - 20	19 BUDGET	SUMMARY	<u> </u>						
	<u>February</u>	March	<u>April</u>	May	<u>June</u>	July	August	September	<u>October</u>	November	December	January	Total
# of Units Delivered	30		30		32		49		49		59		249
Delivered Percentage	12%		24%		37%		57%		76%		100%		
Total Units Ready	0	30	60	60	92	92	141	141	190	190	249	249	
Summary of Occupancy and Unit Turns													
Beginning Occupancy	0	0	5	16	29	59	74	87	94	119	136	149	
Skips / Evictions	0	0	0	0	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(8)
New Leases from Avg Cost Turns	0	5	11	13	31	16	14	8	26	18	14	27	183
Ending Occupancy	0	5	16	29	59	74	87	94	119	136	149	175	
Revenues													
Gross Potential	568,756	568,756	568,756	568,756	568,756	568,756	568,756	568,756	568,756	568,756	568,756	568,756	6,825,072
Net Potential	568,756	568,756	568,756	568,756	568,756	568,756	568,756	568,756	568,756	568,756	568,756	568,756	6,825,072
Vacancy Loss	(568,756)	(568,756)	(557,335)	(532,209)	(502,515)	(433,991)	(399,728)	(370,034)	(354,045)	(296,941)	(258,110)	(228,416)	(5,070,837)
Vacancy %	100.0%	100.0%	98.0%	93.6%	88.4%	76.3%	70.3%	65.1%	62.2%	52.2%	45.4%	40.2%	(-,,
Bad Debt Write Off	0	0	(86)	(274)	(497)	(1,011)	(1,268)	(1,490)	(1,610)	(2,039)	(2,330)	(2,553)	(13,157)
Leasing Credits - Up Front Concessions	0	0	(11,810)	(25,982)	(30,706)	(73,221)	(37,792)	(33,068)	(18,896)	(61,411)	(42,515)	(33,068)	(368,467)
Net Rental Income	0	0	(11,010)	10,291	35,038	60,534	129,969	164,164	194,205	208,365	265,801	304,720	1,372,611
Economic Occupancy	0.00	0.00	(0.00)	0.02	0.06	0.11	0.23	0.29	0.34	0.37	0.47	0.54	0.20
	0.00	0.00	(0.00)	0.02	0.00	0.11	0.20	0.20	0.04	0.07	0.47	0.04	0.20
Other Income	0	00	04	110	000	000	0.40	070	470	544	500	700	0 770
Storage Income	•	20	64	116	236	296	348	376	476	544	596	700	3,772
Late & NSF Income	0	0	96	174	354	444	522	564	714	816	894	1,050	5,628
Pet Income	0	263	615	803	1,838	1,275	1,283	1,065	2,063	1,830	1,748	2,528	15,308
Termination/Notice Income	0	0	0	0	0	0	0	0	6,000	0	0	6,000	12,000
Carport Income	0	158	504	914	1,859	2,331	2,741	2,961	3,749	4,284	4,694	5,513	29,705
Moveln Fees	0	250	550	650	1,550	800	700	400	1,300	900	700	1,350	9,150
Collection Revenue	0	0	0	0	0	0	0	0	0	0	0	43	43
Utility Billing	0	100	320	580	1,180	1,480	1,740	1,880	2,380	2,720	2,980	3,500	18,860
Miscellaneous Income	0	0	100	100	100	100	100	100	100	100	100	100	1,000
Total Other Income	0	790	2,249	3,336	7,116	6,726	7,433	7,346	16,781	11,194	11,711	20,783	95,465
Total Revenue	0	790	1,774	13,627	42,154	67,260	137,402	171,510	210,986	219,559	277,512	325,503	1,468,076
86-14-14-1-													
Marketing	0	50	50	50	50	50	50	50	50	50	50	50	FFO
Model Apartment	0	50 0	50 0	50 500	50 0	50 500	50 0	50	50 500	50 0	50 500	50 0	550 2,000
Resident Activities/Services	0		0					0	500	0	500	-	,
Signs & Banners	•	1,000	•	1,000	5,000	10,000	6,000	•	•		•	0	23,000
Media - Internet	10,949	10,949	10,949	10,949	10,949	10,949	10,949	3,949	3,949	3,949	3,949	3,949	96,388
Marketing Programs	500	2,500	5,750	750	750	750	750	750	750	750	750	750	15,500
Misc Marketing Expense	0	0	0	36,547	0	132,596	0	0	102,876	0	0	128,024	400,043
Total Marketing	11,449	14,499	16,749	49,796	16,749	154,845	17,749	4,749	108,125	4,749	5,249	132,773	537,481
Payroll													
Payroll	11,769	11,769	11,769	11,769	17,654	11,769	17,098	17,098	17,098	25,648	17,098	17,098	187,640
Overtime	600	600	600	600	600	600	600	600	600	600	600	600	7,200
Worker's Comp	495	495	495	495	743	495	935	935	935	1,402	935	935	9,295
Bonus	0	0	0	0	0	6,700	0	0	6,700	0	0	7,700	21,100
Bondo													
Payroll Taxes	1,179	1,179	1,179	1,179	1,769	1,179	1,707	1,707	1,707	2,561	1,707	1,707	18,763
	1,179 5,000	1,179 3,500	1,179 0	1,179 0	1,769 2,500	1,179 2,500	1,707 2,500	1,707 0	1,707 0	2,561 0	1,707 0	1,707 0	18,763 16,000

249

The George

				2018 - 20	19 BUDGET	SUMMARY	(
	February	March	April	May	<u>June</u>	July	August	September	<u>October</u>	November	December	January	Total
Temporary Help Agency	0	0	0	0	0	0	0	0	0	0	0	0	
Payroll Processing Expense	742	742	742	742	1,095	1,144	1,062	1,062	1,464	1,575	1,062	1,524	12,95
Total Payroll	22,090	20,590	17,090	17,090	27,817	26,692	26,630	24,130	31,232	35,877	24,130	32,292	305,66
Administrative													
Management Fees	0	5,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	105,00
Legal	0	0	0	0	0	750	0	0	750	0	0	750	2,25
Credit Check	229	229	229	229	229	229	229	229	229	229	229	229	2,74
Bank Charges	360	460	560	660	760	860	960	1,060	1,160	1,160	1,160	1,160	10,32
Telephone	600	1,200	1,200	1,200	1,200	1,200	1,200	1,200	1,200	1,200	1,200	1,200	13,80
Licenses & Permits	0	0	0	0	1,500	0	0	0	0	0	0	7,440	8,94
Travel	0	100	100	100	100	100	100	100	100	100	100	100	1,10
Meals & Entertainment 50%	0	50	50	50	50	50	50	50	50	50	50	50	55
Computer Site Support	0	750	750	750	750	750	1,250	1,250	1,250	1,250	1,250	1,250	11,25
Postage & Xerox Allocation	0	100	100	100	100	100	100	100	100	100	100	100	1,10
Employee Relations	0	0	50	50	50	50	50	50	50	50	50	50	50
Office Expense	0	1.500	275	275	275	275	275	275	275	275	275	275	4.25
Office Equipment Rental	0	450	450	450	450	450	450	450	450	450	450	450	4,95
Credit Card Charges	0	(3)	(11)	(19)	(40)	(50)	(58)	(63)	(80)	(91)	(100)	(117)	(63
Total Administrative	1,189	9,836	13,753	13,845	15,424	14,764	14,606	14,701	15,534	14,773	14,764	22,937	166,12
Utilities													
Vacant Electric	1,350	1,125	1,980	1,395	1,485	810	500	2,115	990	2,430	1,845	3,330	19,35
Common Area Electric	2,000	2,500	3,000	3,500	4,000	4,500	5,500	5,500	5,500	5,500	5,500	5,500	52,50
Water & Sewer	50	500	2,500	12,500	2,500	2,500	2,500	2,500	2,500	500	500	500	29,55
Vacant Water & Sewer	300	250	440	310	330	180	130	470	220	540	410	740	4,32
Common Area Gas	2,500	2,000	1,750	1,500	150	150	150	150	1,500	1,750	2,000	2,500	16,10
Total Utilities	6,200	6,375	9,670	19,205	8,465	8,140	8,780	10,735	10,710	10,720	10,255	12,570	121,82
Operating and Maintenance													
Exterminating	0	0	0	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	9,00
Janitorial Services/Supplies	0	7,500	5,000	5,000	5,000	5,000	5,000	5,500	6,000	6,500	7,000	7,500	65,00
Monitoring Services	0	250	250	250	250	250	250	250	250	250	250	250	2,75
Cable TV/Internet	0	1,065	1,065	1,065	1,065	1,065	1,065	1,065	1,065	1,065	1,065	1,065	11,71
Rubbish Removal	0	750	1,000	3,000	3,200	3,500	4,000	4,200	4,500	4,800	5,000	5,200	39,15
Pool Expense	0	0	0	3,000	2,000	2,000	2,000	2,500	0	0	0	0	11,50
Snow Removal	2.500	7,500	7,500	0	_,0	_,0	_,0	_,0	0	4,500	9,000	9,000	40,00
Grounds Care	_,0	0	2,000	2,000	2,000	2,000	3,500	2,000	3,500	0	0	0	17,00
Elevator Maintenance	0	500	500	500	500	500	500	500	500	500	500	500	5,50
Maint & Repairs Interior	0	500	500	500	500	500	500	500	500	500	500	500	5,50
Maint & Repairs Exterior	0	500	5,500	5.500	500	500	5,500	500	500	5,500	500	500	25,50
Code Enforcement	0	0	0	0	0	0	0	0	0	0	0	0	20,00
Maintenance Supplies	0	5,000	300	300	300	300	300	300	300	300	300	300	8,00
Damage Reimbursement	ů 0	0,000	000	0	000	0	(500)	(500)	(500)	(500)	(500)	(500)	(3,00
Carpet Cleaning	0	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	(500)	1,500	1,500	16,50
Carpet Repairs	0	1,500	500	1,500	1,500	500	1,500	1,500	500	1,500	1,500	500	2,00
Furniture Cleaning	0	0	500	0	0	500	0	0	500	0	0	500	2,00
Hallway Painting	300	300	300	300	300	300	300	300	300	300	300	300	2,00
Total Operating and Maintenance	2,800	25,365	26,415	23,915	18,115	19,415	24,915	19,615	20,415	26,215	26,415	28,115	261,71
Tavas and Incurrence													
Taxes and Insurance		0											

Property:

Total Units:

249

The George

				2018 - 20	19 BUDGET	SUMMARY	,						
	February	March	<u>April</u>	May	<u>June</u>	July	August	September	<u>October</u>	November	December	January	Total
Insurance Expense	4,640	4,640	4,640	4,640	4,640	4,640	4,640	4,640	4,640	4,640	4,640	4,640	55,675
Total Taxes & Insurance	4,640	4,640	4,640	4,640	4,640	618,106	4,640	4,640	4,640	4,640	163,074	4,640	827,575
Total Operating Expenses	48,368	81,305	88,317	128,490	91,211	841,962	97,319	78,570	190,656	96,973	243,887	233,326	2,220,383
NET OPERATING INCOME	(48,368)	(80,515)	(86,543)	(114,863)	(49,056)	(774,703)	40,082	92,940	20,330	122,586	33,625	92,177	(752,307)
<u>Capital</u>													
Cash Flow Before Finance	(48,368)	(80,515)	(86,543)	(114,863)	(49,056)	(774,703)	40,082	92,940	20,330	122,586	33,625	92,177	(752,307)
Finance													
Cash Flow Before Partner Expenses	(48,368)	(80,515)	(86,543)	(114,863)	(49,056)	(774,703)	40,082	92,940	20,330	122,586	33,625	92,177	(752,307)
Partnership Expenses													
NET CASH FLOW	(48,368)	(80,515)	(86,543)	(114,863)	(49,056)	(774,703)	40,082	92,940	20,330	122,586	33,625	92,177	(752,307)
Net Cash Flow including Refinance Capital	(48,368) = = = = = =	(80,515) = = = = = = =	(86,543) = = = = = =	(114,863) : = = = = = =	(49,056) : = = = = = =	(774,703) = = = = = = =	40,082 = = = = =	92,940 = = = = =	20,330 = = = = =	122,586 = = = = =	33,625 = = = = =	92,177 = = = = =	(752,307) = = = = =

Database ENTITY: MCK_GEI Cash	4119	INLEY 20				Re	General Ledger McKinley Associates The George (Packard Sq. Res) Exhibit F 02/18 - 02/18 eport includes an open period. Entries are not final.			[Page: 1 Date: 3/15/2018 Fime: 9:48 PM
Account Entity	Period	Entry Date	Src Reference		Job Code	Dept	Description		Debit	Credit	Balance
1101-000		Cash	- Operating				Balance Forward				0.00
411920 411920	02/18 02/18	2/13/2018 2/13/2018		HQ HQ			Transfer from the SD account A/P Cash Disbursed for checks 10001-10005		2,200.00	2,278.75	2,200.00 -78.75
								Subtotal:	2,200.00	2,278.75	-78.75
						** A	ccount Totals		2,200.00	2,278.75	-78.75
1120-000		Cash	- Security Dep	osits			Balance Forward				0.00
411920 411920	02/18 02/18	2/13/2018 2/13/2018		HQ HQ			Wire from Packard Square Transfer from the SD account		11,600.00	2,200.00	11,600.00 9,400.00
								Subtotal:	11,600.00	2,200.00	9,400.00
						** A	account Totals		11,600.00	2,200.00	9,400.00
1215-000		Inter	company A/R				Balance Forward				0.00
411920 411920	02/18 02/18	2/13/2018 2/13/2018		HQ HQ			Cash Intercompany Entry for 411920 Cash Intercompany Entry for 411920		2,278.75	2,278.75	-2,278.75 0.00
								Subtotal:	2,278.75	2,278.75	0.00
						** A	account Totals		2,278.75	2,278.75	0.00
2690-100		Retu	rned Security D	eposit	S		Balance Forward				0.00
411920 411920		2/13/2018 2/13/2018	LJ 034242 AP 686349	HQ HQ			Wire from Packard Square JEFPRI - security deposit refund-Prior 02131855000prior - security deposit refund-Prior		550.00	11,600.00	-11,600.00 -11,050.00
411920	02/18	2/13/2018	AP 686349	HQ			JULHEC - security deposit refund-Heck 02131855000heck - security deposit refund-Heck		550.00		-10,500.00
411920	02/18	2/13/2018	AP 686349	HQ			MARBOD - security deposit refund-Bodner 02121855000 - security deposit refund		550.00		-9,950.00

Database: ENTITY: MCK_GEN Cash	4119	INLEY 20				Rŧ	General Ledger McKinley Associates The George (Packard Sq. Res) 02/18 - 02/18 eport includes an open period. Entries are not final.			Page Date: Time	3/15/2018
Account Entity	Period	Entry Date	Src Reference		Job Code	Dept	Description		Debit	Credit	Balance
690-100 - R	leturned	Security D	Deposits (Contin	nued)							
411920	02/18	2/13/2018	8 AP 686349	HQ			TETHOS - security deposit refund-Hosono 02131855000hoson - security deposit refund-Hosono		550.00		-9,400.00
								Subtotal:	2,200.00	11,600.00	-9,400.00
						** A	Account Totals		2,200.00	11,600.00	-9,400.00
5255-200		Pre-€	employment Scr	eenin	g		Balance Forward				0.00
411920	02/18	2/13/2018	8 AP 686349	HQ			CAREBUI - Pre-Employment Screenings AUR1056405D -		78.75		78.75
								Subtotal:	78.75	0.00	78.75
						** A	Account Totals		78.75	0.00	78.75
					** (Jrand	d Totals		18,357.50	18,357.50	

Database: MCKINLEY ENTITY: 411920 Report ID: MCK_RESAC02 Cash Number of Units: 249					N The G For the		ociates ard Sq. Res) ed 2/28/2018					I	Page: Date: Time:	1 3/15/2018 9:49 PM
	Actual	Curre	ent Period Variance	Actual per Unit	Current Bud	get	Current Budget		e Actual per Unit	Current Budge per Unit	tFull Ye Current Budget	ear per Unit	Prior YTD Actual	Prior YTD per Unit
OPERATING EXPENSES														
Administrative	79	0	(79)	0	0	79	9 0	(79)	0	0	0	0	(0 0
TOTAL OPERATING EXPENSES	79	0	(79)	0	0	79	9 0	(79)	0	0	0	0	(D 0
- NET OPERATING INCOME	(79)) 0	(79)	0	0	(79) 0	(79)	0	0	0	0		0 0
CURRENT INCOME (LOSS)	(79)) 0	(79)	0	0	(79) 0	(79)	0	0	0	0		0 0
NET PROPERTY CASH FLOW	(79)) 0	(79)	0	0	(79) 0	(79)	0	0	0	0	(00
OTHER EXPENSES														
- REFINANCING ACTIVITIES	C) 0	0	0	0	() 0	0	0	0	0	0		0 0
- Cash Flow from Refinancing	C	0 0	0	0	0	() 0	0	0	0	0	0		0 0
- NPCF AFTER REFINANCING	(79)) 0	(79)	0	0			(79)						

Database: MCKINLEY ENTITY: 411920					M The Ge							D	Page: Date: Time:	2 3/15/2018 9:49 PM
Report ID: MCK_RESAC02 Cash														
Number of Units: 249														
		Curre	ont Period					-Vear-To-Date					Prior	Prior
				Actual	Current Budg	get			Actual	Current Budge	tFull Ye		YTD	YTD
	Actual	Current Budget	Variance	per Unit	per Unit	Actual	Current Budget	Variance	per Unit	per Unit	Current Budget	per Unit	Actual	per Unit
REVENUE														
Gross Potential Rent			0	0	0		0 0	0	0	0	0	0	(0 0
Gloss Polential Kent	(0 0	0	0	0		0 0	0	U	0	0	0	() 0
Total Income Adjustments	(0 0	0	0	0		0 0	0	0	0	0	0	(0 0
Net Rental Income	(0 0	0	0	0		0 0	0	0	0	0	0	(0 0
Other Income	(0 0	0	0	0		0 0	0	0	0	0	0	(0 0
TOTAL REVENUE	(0 0	0	0	0		0 0	0	0	0	0	0	(0 0
MARKETING														
	(0 0	0	0	0		0 0	0	0	0	0	0	(0 0
PAYROLL														
	(0 0	0	0	0		0 0	0	0	0	0	0	() 0
ADMINISTRATIVE Pre-employment Screening	79	9 0	(79)	0	0	7	9 0	(79)	0	0	0	0	() 0
	79	9 0	(79)	0	0	7	9 0	(79)	0	0	0	0	(0 0
UTILITIES	_													
	(0 0	0	0	0		0 0	0	0	0	0	0	() 0
OPERATING & MAINTENANCE														
	(0 0	0	0	0		0 0	0	0	0	0	0	() 0
TAXES & INSURANCE														
	(0 0	0	0	0		0 0	0	0	0	0	0	(0 0

Database: MCKINLEY ENTITY: 411920 Report ID: MCK_RESAC02 Cash					M The Ge	ement of Ope cKinley Asso orge (Packar Period endeo	ciates rd Sq. Res)					C		3 3/15/2018 9:49 PM
Number of Units: 249														
		Curre	ent Period					Year-To-Date					Prior	Prior
	Actual	Current Budget	Variance	Actual per Unit	Current Budg per Unit		urrent Budget	Variance	Actual per Unit	Current Budget per Unit	Current Budget	ear per Unit	YTD Actual	YTD per Unit
TOTAL OPERATING EXPENSES	79	0	(79)	0	0	79	0	(79)	0	0	0	0	0	0
NET OPERATING INCOME	(79)	0	(79)	0	0	(79)	0	(79)	0	0	0	0	0	0 0
MAJOR REPAIRS & IMPROVEME	NTS													
PARTNERSHIP ACTIVITY	0	0	0	0	0	0	0	0	0	0	0	0	0	0 0
	0	0	0	0	0	0	0	0	0	0	0	0	0	0 0
CURRENT INCOME (LOSS)	(79)	0	(79)	0	0	(79)	0	(79)	0	0	0	0	0	0 0
CAPITAL EXPENDITURES														
	0	0	0	0	0	0	0	0	0	0	0	0	0	0 0
NET PROPERTY CASH FLOW	(79)	0	(79)	0	0	(79)	0	(79)	0	0	0	0	0	0 0
OTHER EXPENSES														
	0	0	0	0	0	0	0	0	0	0	0	0	0) 0
REFINANCING ACTIVITY		·												
Cash Flow from Refinancing	0	0	0	0	0	0	0	0	0	0	0	0	0	0
NPCF AFTER REFINANCING	(79)	0	(79)	0	0	(79)	0	(79)	0	0	0	0	0	0

Exhibit H

		Bank Reconciliation The George Operating Account (411920)			
	Month Ending:	2/28/2018			
Feb-18 Bank Account Ending Balance	CIBC	Account 0001377930		2/28/18	1,021.25
		Outstanding Checks:			
			1002 1005		(550.00) (550.00)

Feb-18 Total Bank Balance			(78.75)
Feb-18 General Ledger Ending Balance	Account 1101-000	2/28/18	(78.75)

	Re	econciling Items (from Accounting)		
Month			Transaction Date	Amount

	TOTAL RECONCILING ITEMS	0.00
Feb-18 Adjusted General Ledger Balance		(78.75)
Difference		0.00 ,

Bank Reconciliation Prepared By: Anne Cortese



MEMBER FDIC EQUAL HOUSING

120 South LaSalle Street, Chicago, IL 60603 ADDRESS SERVICE REQUESTED

Last Statement: February 13, 2018 Statement Ending: February 28, 2018 **Total Days in Statement Period:** 16

Page 1 of 3



00020236 WCFR000992030209 02 00000000 **MCKINLEY INC RECEIVER FOR PACKARD SQUARE LLC OPERATING ACCOUNT** 320 N MAIN ST SUITE 200 ANN ARBOR MI 48104-1127

Customer Service Information



For Personal Assistance, Call: 248-566-4793 STEVE ANDERSON



Visit Us Online: www.cibc.com/US

Written Inquiries: **CIBC Bank USA** 34901 Woodward Avenue, Suite 200 Birmingham, MI 48009

Account Number: 0001377930

BUSINESS CHECKING

Balance Summary

Beginning Balance as of 02/13/18 + Deposits and Credits (1) - Withdrawals and Debits (3) Ending Balance as of 02/28/18 Average Balance Low Balance Enclosures		\$ \$ \$ \$	0.0 2,200.0 1,178.7 1,021.2 1,586.0 1,021.2	0 5 5 9		
Checks Post	ted					* Skip in check sequence
Number 10001 10003*	Date 02/23 02/20		Amount 78.75 550.00	Number 10004	Date 02/21	Amount 550.00
				Item Count 3	Subtotal	\$1,178.75

Credits

Date	Description
02/13	Cash Mgmt Trsfr Cr
	REF 0441454LFUNDS TRANSFER FRMDEP 2702657 FROM

Daily Balances

19EA	Date	Amount		Amount	Date	Amount
	02/13	2,200.00	02/21	1,100.00	02/28	1,021.25
цтè.	02/20	1,650.00	02/23	1,021.25		·

Additions 2,200.00



1

BUSINESS CHECKING (continued)

Account Number: 0001377930

Overdraft/Return Item Summary

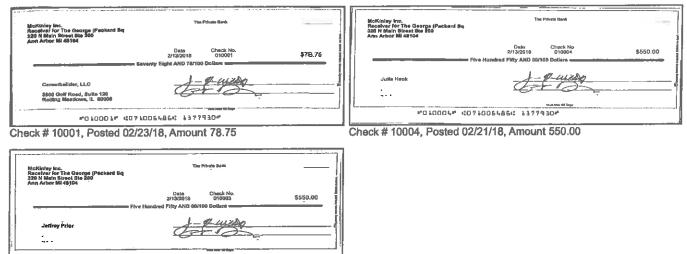
Description	Total for this Period	Total Year to Date
Total Overdraft Fees	\$0.00	\$0.00
Total Returned Items	\$0.00	\$0.00





MCKINLEY INC Statement Ending: February 28, 2018

Page 3 of 3



^{*010003* (071005486): 1377530*}

Check # 10003, Posted 02/20/18, Amount 550.00

		Bank Reconciliation The George Operating Account (411920)			
	Month Ending:	2/28/2018			
Feb-18 Bank Account Ending Balance	CIBC	Account 0002702657		2/28/18	9,399.99
		Outstanding Checks:			
Feb-18 Total Bank Balance					0 200 00
					9,399.99
Feb-18 General Ledger Ending Balance	Account 1101-000			2/28/18	9,400.00
Month		Reconciling Items (from Accounting)	Transaction Date	Amo	ount
Month		Reconciling Items (from Accounting)	Transaction Date	Amo	ount
Month		Cass Testing Withdraw - in bank not GL	Transaction Date	Amo	ount (0.01)
Month			Transaction Date	Amo	
Month			Transaction Date	Amo	
Month			Transaction Date	Amo	
Month			Transaction Date	Amo	
Month			Transaction Date	Amo	
Month Feb-18 Adjusted General Ledger Balance	Ce	Cass Testing Withdraw - in bank not GL	Transaction Date	Am	(0.01)
	ce	Cass Testing Withdraw - in bank not GL	Transaction Date	Amo	(0.01) (0.01)



MEMBER EQUAL HOUSING FDIC

120 South LaSalle Street, Chicago, IL 60603 ADDRESS SERVICE REQUESTED

00017047 WCFR000992030209 02 00000000 MCKINLEY INC RECEIVER FOR PACKARD SQUARE LLC SECURITY DEPOSIT ACCOUNT 320 N MAIN ST SUITE 200 ANN ARBOR MI 48104-1127

Last Statement: February 13, 2018 Statement Ending: February 28, 2018 Total Days in Statement Period: 16

Page 1 of 2

Customer Service Information



For Personal Assistance, Call: 248-566-4793 **STEVE ANDERSON**



Visit Us Online: www.cibc.com/US



Written Inquiries: **CIBC Bank USA** 34901 Woodward Avenue, Suite 200 Birmingham, MI 48009

Account Number: 0002702657

BUSINESS CHECKING

Balance Summary

Beginning Balance as of 02/13/18	\$ 0.00	
+ Deposits and Credits (1)	11,600.00	
- Withdrawals and Debits (2)	2,200.01	
Ending Balance as of 02/28/18	\$ 9,399.99	
Average Balance	\$ 9,400.00	
Low Balance	\$ 9,399.99	

Debits

Date 02/13	Description Cash Mgmt Trsfr Dr REF 0441454LFUNDS TRANSFER TODEP 1377930	Subtractions 2,200.00
02/27	FROM Preauthorized Wd CASS INFO. SHIP. CONC ACCTS 180227 454700	0.01

Credits

Date	Description	Additions
02/13	Incoming Wire-dom OBI: REF: McKINLEYINC RECEIVER FORPACK ARD SQUARE LLC SECURITY DEPOSIT: OR G: McKINL	11,600.00

Daily Balances

Date 02/13	Amount 9,400.00	Amount 9,399.99	Amount 9,399.99



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BUSINESS CHECKING (continued)

Account Number: 0002702657

Overdraft/Return Item Summary

Description	Total for this Period	Total Year to Date
Total Overdraft Fees	\$0.00	\$0.00
Total Returned Items	\$0.00	\$0.00



Exhibit I

From:	Matthew D. Mason
Sent:	Friday, February 02, 2018 3:53 PM
То:	Matthew D. Mason
Cc:	Royal Caswell; Jennifer Van Volkinburg
Subject:	Request for Proposal for the Sale of The George in Ann Arbor, MI
Attachments:	Confidentiality Agreement.The George.doc

Thank you for your interest in providing a Broker Opinion of Value and disposition proposal for The George apartment and retail community in Ann Arbor, Michigan (<u>www.thegeorgeannarbor.com</u>). As an industry leader in the sale of similar assets, you have been identified as a qualified investment sales broker for the project.

Each proposal should include, at a minimum, the following items:

- A valuation/BOV for the property;
- A summary of recent, relevant transactions completed by the proposed team members for this assignment;
- Capabilities for exposing the asset to national and international investors;
- Experience in selling newly-constructed assets prior to stabilization;
- Capabilities to reach both student housing and traditional apartment investors;
- Experience in selling assets in receivership;
- Details regarding the reporting for the sales process, with a sample report;
- The marketing plan for the assets including the sales process and timelines;
- Qualifications of the proposed individuals who would actively work on the project;
- Proposed revisions to the listing agreement;
- Capabilities to source buyer debt for the sale and potential financing options; and
- Proposed commission structure and listing agreement

Please note that all proposals must be received by **9:00 am EST, Monday, February 19, 2018**. If you are interested in submitting a proposal, please return an executed copy of the attached confidentiality agreement. Upon receipt of the executed confidentiality agreement, relevant property information will be provided electronically. We will be conducting interviews to review proposals and qualifications the week of February 26th through March 2nd. It is our intention to award the assignment to the successful group shortly thereafter.

We appreciate your interest in The George. Should you have any questions regarding the properties, or would like to discuss further, please feel free to contact me.

Matthew D. Mason, CCIM McKinley, Inc. 320 N. Main Street Suite 200 Ann Arbor, MI 48104

(734) 904-4175 mmason@mckinley.com

CONFIDENTIALITY AGREEMENT

This Agreement dated as of ______, 20___ is by and between McKinley, Inc., through its representative Matthew Mason, as Receiver for Packard Square LLC, having an address at 320 N. Main St., Suite 200, Ann Arbor, MI 48104 ("<u>Disclosing Party</u>") and ______, having an address at ______

("<u>Recipient</u>").

RECITALS

WHEREAS, Disclosing Party may disclose to Recipient certain confidential and proprietary information identified and detailed on <u>Exhibit A</u> hereto to for the purposes of preparing an opinion of value and brokerage proposal for The George development in Ann Arbor, Michigan;

NOW THEREFORE, the parties hereto agree as follows:

- 1. Disclosing Party may at its sole discretion provide Recipient with confidential and/or proprietary information, identified on Exhibit A (the "Confidential Information"). The sole purpose of providing the Confidential Information to Recipient is for the purposes of preparing an opinion of value and brokerage proposal for The George development in Ann Arbor, Michigan.
- 2. Recipient must protect and hold in confidence the Confidential Information and all information derived therefrom, using at least the same level of care which Recipient uses to protect its own most confidential information, and must not disclose the Confidential Information to anyone except (i) employees of Recipient to whom disclosure is necessary for proper use of the Confidential Information in accordance herewith and (ii) any third party authorized in writing by an officer of Disclosing Party to receive such disclosure. Recipient must cause such employees to comply with the obligations of confidential Information, Recipient must, at Disclosing Party's option, destroy or return to Disclosing Party all of the Confidential Information. Recipient's obligations hereunder survive such destruction or return.
- 3. The restrictions on disclosure set forth in Section 2 above do not apply to Confidential Information which: (a) becomes available to the public through no act of Recipient; (b) is approved for disclosure in writing by Disclosing Party; (c) is released by Disclosing Party to any third party on a non-confidential basis without restrictions on disclosure; or (d) is required to be disclosed by law, regulation or court or agency order, in which latter event Recipient must provide notice to Disclosing Party as soon as practicable so that Disclosing Party may object and/or seek an appropriate protective order. The fact that information is identified on Exhibits A does not, in and of itself, conclusively establish that the information is confidential and proprietary information of the Disclosing Party.

- 4. Title to the Confidential Information is and remains exclusively with Disclosing Party. Disclosing Party makes no warranty as to the accuracy or completeness of the Confidential Information, and has no liability to Recipient resulting from the provision, contents or use of the Confidential Information.
- 5. This Agreement is governed by and construed in accordance with the internal laws of the State of Michigan.
- 6. This Agreement constitutes the final and exclusive agreement between the parties with respect to the subject matter hereof, superseding all prior arrangements, discussions or written or oral agreements. It may not be amended except in a writing signed by authorized representatives of the parties.

Accepted and Agreed to:

McKinley, Inc., through its representative Matthew Mason, as Receiver for Packard Square LLC

By:	_
Print Name:	
Fitle:	_
Date:	_

By:
Print Name:
Title:
Date:

EXHIBIT A

PROPERTY RELEATED INFORMATION FOR THE GEORGE DEVELOPMENT IN ANN ARBOR, MICHIGAN, INCLUDING, BUT NOT LIMITED TO, LEGAL FILINGS, CONSTRUCTIONS COSTS, BUDGETS AND PROFORMAS, FINANCIAL PROJECTIONS, RENDERINGS, AND MARKETING PLANS.

<u>Firm</u>	Lead Contact	Contact Info	Initial Contact	RFP Request	CA Returned	Property Info Provided	Property Tour	Proposal Submitted	Interview Completed
ARA Newmark	Susan Lawson	<u>slawson@aranewmark.com</u>	January 31, 2018	February 2, 2018	February 6, 2018	February 6, 2018	February 12, 2018	February 16, 2018	Scheduled for 2:00 PM on 02.26
HFF	Marty O'Connell	moconnell@hfflp.com	January 31, 2018	February 2, 2018	February 6, 2018	February 6, 2018	February 13, 2018	Declined to proceed, HFF is currenty looking for debt/equity on behalf of Defendant	
Marcus and Millichap	John Sebree	john.sebree@marcusmillichap.com	January 31, 2018	February 2, 2018	February 4, 2018	February 5, 2018	February 19, 2018	February 24, 2018	Scheduled for 12:00 PM on 02.26
CBRE	Peter Donavan	<u>Peter.Donovan@cbre.com</u>	January 30, 2018	February 2, 2018	Declined the assignent due to the borrower and litigation, 02.06.2018				
Berkadia	Kevin Dillon	kevin.dillon@berkadia.com	February 1, 2018	February 2, 2018	February 2, 2018	February 5, 2018	February 13, 2018	February 21, 2018	Scheduled for 9:00 AM on 02.26

Financial Information Intentionally Omitted

<u>Firm</u>	Recent Transactions	Marketing Exposure	Partial Construction Experience	<u>Student Housing/Traditional</u>	<u>Receivership Experience</u>	Financing Capabilities	<u>Reporting</u>	Marketing Timeline	<u>Proposed Commission</u>
ARA Newmark	and student housing transactions over the past 14 months. (Pg. 8) *60% of most recent student housing transactions have been executed through foreign equity purchasers. (Pg. 8) *A lot of student-housing transactions with foreign capital (Interview)	*Target the most aggressive conventional and student housing investors. (Pg. 5)	*The team has vast experience in pre-stabilized transactions, ranging from 0-85% occupied. (Pg. 16)	*ARA Midwest sales have exceeded \$1.275 billion in student housing/traditional over the past 14 months. (Pg. 6) *The ARA Student Housing Group has closed over \$1.5 billion in student- housing transactions over the past 14 months. (Pg. 6) *Combined transaction experience of over 60,000 beds and \$6 billion in transaction volume. (Pg. 6)	*ARA Newmark Midwest has transacted nearly 9,000 units in receivership or owned by lender since 2006. (Pg. 10)	*Debt team believes they can finance via conventional or student housing program. (Pg. 4) *Expected 65-75% LTV depending on strength of sponsor, priced at LIBOR + 350 bps. (Pg. 4) *Potential bridge loan to address construction completion. (Pg. 4) *NFK Capital Markets team maintains close relationships with a comprehensive group of capital providers including direct access to FNMA/Freddie, CMBS, Life Co., and traditional lenders. (Pg. 7) *Berkeley Point Capital is part of the family of companies and is a lender on behalf of Fannie Mae and Freddie Mac. (Pg. 9) *Have discussed a Freddie Mac program that requires you have 60% leased with 50% occupancy and 60% of the Co's delivered.	*Every conversation and sales call is recorded in their database and a report is generated daily for review. (Pg. 6) *Potential investors who have been contacted with feedback is reviewed at weekly team meetings to monitor the sales process and further strategize. (Pg.6) *Will provide a weekly summary (Interview)	*Produce Marketing Materials - 2 weeks *Marketing Process - 5 weeks *Offers Due and Buyer Chosen - 2 weeks *Contract Execution - 2 weeks *Due Diligence Ends - 4 weeks *Closing - 4 weeks Total: 19 weeks (Pg. 39)	*50 bps shall be applied to a sale price of \$67,000,000. plus(+) a 2% incentive fee from \$67,000,000 - \$73,000,000, plus (+) and incentive fee of 5% of any dollar amount over \$73,000,000. (Revised Fee) *Any co-broker fee would be paid out of this commission and determined by ARA Newmark at its discretion. (Pg. 39)
Marcus and Millichap	recently been closed include 1.) Ascent Four Thirty, Pittsburgh, PA (319 units, new construction, \$60M) 2.) 512 South Third Street, Champaign, IL (140 units, \$29.25M) 3.) Bancroft, Saginaw, MI (152 units, pre-stabilized sale, \$13.3M) 4.) Residences at Carronade, Perrysburg, OH (248 units, \$30.47M) (Pg. 14-17)	*Transacted and built relationships with nearly every buyer profile from private to institutional, including; high net worth private investors/family offices, public and private REITs, discretionary fund advisors, sponsored capital group, local/regional/national syndicators, foreign investors and institutions. (Pg. 3) *Cast an initial e-mail campaign utilizing Real Capital Markets (RCM) and their list of investors they have built through their decades of experience selling hundreds of assets all across the Midwest. (Pg. 3) *Plan on approaching an initial hit list of groups with proactive in-person meetings, targeted phone calls and direct email. (Pg. 3)	PA is in best and final stages now after procuring 21 offers from the full spectrum of buyer profiles. (Pg. 3)		68 special assets, which includes receiver sales, REO sales, court ordered short sales, and note sales. (Pg. 3)	*Debt consisting of an institutional bridge loan, 80% LTV, Libor plus 4%, 3-year loan with two, one year extensions, full term IO. (Pg. 2) *This team has extensive lender relationships through Marcus & Millichap Capital Corporation and IPA Capital Markets and other top mortgage brokerage firms in the Midwest. (Pg. 4)	*This team will utilized Real Capital Markets to manage the distribution of offering material as well as email campaigns. (Pg. 3) *This team will provide weekly, formal written updates during the marketing campaign which will include the statistics mentioned above as well as a list of the groups who have executed CAs, toured the property and submitted offers. This weekly update will include real-time market feedback about the property, the process, or any other information pertinent to the sales process. (Pg. 3)	*Active Marketing - Days 1-30 *Offers Due - Days 30-60 *Due Diligence Period - Days 60-90 *Closing - Days 90-120 (Pg. 20)	*60 bps plus an incentive fee of 5% above a break point to be jointly determined by the receiver and broker. (Pg. 4)
Berkadia	Spicetree Apartments (Ann Arbor, 551 units, \$63m), Fairlane Towne Center Apartments (Dearborn, 200 units, \$39m), Park Place Apartments (Northville, 736 units, \$115M), Northville Woods Apartments (Northville, 274 units, \$35m), Chimney Hill Apartments (West Bloomfield, 328 units, \$52m) and The Crossing at Canton (Canton, 744 units, \$52m). (Pg. 8)	*Utilize the firm's proprietary National Central Database, powered by a full-time database division, to track all apartment assets and the real-time flow of capital, sourcing active and emerging buyers across all markets. Berkadia's multi-channel national apartment marketing system guarantees that an asset is presented to the entire local, regional and national marketplace in a timely and effective manner. (Pg. 95) *Target owners and buyers in the subject market. (Pg. 95) *Target apartment investment groups who have recently purchased a comparable community throughout the United States. (Pg. 95) *Target investors who have submitted competitive bids on other Berkadia listings or other similar properties. (Pg. 95) *Owners who have sold a comparable community within the last 45 days (1031 exchanges). (Pg. 95)		Student Housing, is the top Investment Sales Advisor in the Student Housing space nationally. Kevin has been in the industry for 28 years and is based in their Southfield office. (Pg. 9) *Kevin Larimer is currently in escrow with the Courtyards on the University of Michigan's Campus. (Pg. 9) *Previous experience with traditional	*A court ordered transaction was Slippery Rock Apartments, a student housing property.	*Berkadia is a Freddie Mac Program Plus Lender, Fannie Mae DUS Multifamily Seller/Servicer and HUD, MAP and LEAN originator and servicer. They are a correspondent for 40 insurance companies for which they provide non-recourse fixed rate, short, intermediate and long term debt. They also have origination and servicing agreements with the major CMBS conduits. (Pg. 104) *In 2017, Berkadia originated the highest loan volume between Fannie Mae, Freddie Mac and HUD. (Pg. 9) *All types of financing will be closely considered and given the stage of construction, they anticipate a borrower will take advantage of the bridge loan construction market through completion. (Pg. 7) *Debt team thinks they can achieve 3 years IO and 30-year amort. at 80%LTV. (Pg. 82) *Have had discussions with Life Insurance Companies about a bridge-to-perm option. (Interview)	reporting system, which is updated every day. (Interview)	*Out to market within a week from getting the listing agreement. (Interview)	*Base fee of 55 bps shall be applied to a sale price of \$75,590,000, plus (+) a 4% incentive fee of any dollar amount over \$75,590,000. (Revised Fee) *This compensation includes any cooperating broker fee; the cost of producing and distributing marketing materials; maintenance of the offering on the Berkadia website, listing-specific Dedicated Property Website and "24/7 Marketing Update System". (Pg. 105)